

Technical Sales Support Professional (m/f)

Job ID 92465

Technical Sales Support Professional

If you really want to make a difference - make it with us

As a world leader in developing and producing the most advanced engineering technologies, we improve lives and further human achievements worldwide, while also protecting the climate - all thanks to our employees. Working with us, you have the foundation to develop personally and professionally. We give you the chance to do something meaningful, that benefits society and human progress. We give you the chance to make a difference.

Your new role - challenging and future oriented

- Perform technical and operational support to sales processes, remotely or onsite, for an assigned sales team and/or customer organization
- Deal with all technical aspects in terms of customer requests
- Prepare customer offerings and secure their compliance with existing contractual provisions and regulations
- Execution of technical analysis
- Review of all customer orderings
- Analyze customers' technical setup in order to better judge on aspects of product and solution integration
- Complete technical analyses and support proposal process at any stage as part of the sales team
- Marketing and Pre-sales support for all relevant sales channels and top potential customers in the sales region
- Coordination of technical workshops

Your qualifications - solid and appropriate

- Bachelor or Master degree in Electrical Engineering, Mechatronic Engineering or similar
- Experience in Sales and Marketing field, preferably in product and system sales business, is desired but not mandatory
- Very good knowledge of automation systems, preferably SIMATIC
- Good knowledge of PLC, HMI, Industrial Communication, Motion Control, Drives and Safety Technologies
- Technical understanding of Industrial Automation and Drive Technologies
- Proficiency in English, both written and verbal
- Intercultural experience preferable
- Initiative person with strong analytical skills

- Ability to work in a team with high motivation and enthusiasm
- Change orientated and with extraordinary communication skills

Applying to join us - straightforward

If you are interested, please apply electronically by 07.03.2019. via link.

We do thank you for your application and interest.

Visit www.siemens.com if you wish to find out more about Siemens before applying.

Lokacija: Sarajevo

Datum objave: 07. Feb 2019.

Datum isteka: 07. Mar 2019.